

Schedule RL
RESIDENTIAL LIGHTING PROGRAM

I. PURPOSE

The purpose of the Residential Lighting Program is to provide customers with a lower cost means of purchasing more efficient lighting. The Program also benefits the Company by reducing energy requirements and the need for capacity during peak periods.

II. AVAILABILITY

The Company has partnered with manufacturers and retailers to provide an instant discount for participants purchasing qualifying compact fluorescent light ("CFL") bulbs from participating retail outlets. This point-of-purchase discount is automatically applied at the register and does not require the customer to provide a coupon.

This Program will be available to all residential customers in the Company's North Carolina service territory. There are no eligibility requirements for this Program.

III. INCENTIVE PAYMENTS

The Program provides participants with an automatic discount upon purchase of qualifying CFLs. The discount will vary based on the product purchased, the wholesaler and the retailer. There are currently no Company limitations on the purchase quantity. The modeled average incentive per bulb across all retailers is \$0.93 per bulb.

IV. RESPONSIBILITY OF PARTIES

Participants must purchase qualifying CFLs at participating retail outlets.