



**Dominion**  
**Preliminary 2nd Quarter Variance Reconciliation (unaudited)**

<u>Reconciling Items</u>	<b>2003 vs. 2002 Reported Earnings Quarter-vs.-Quarter Variance (cents per share)</b>	<b>2003 vs. 2002 Operating Earnings Quarter-vs.-Quarter Variance (cents per share)</b>
<b><i>Dominion Total</i></b> <i>(76 cents per share 2Q'03 vs. 97 cents per share 2Q'02 reported)</i> <i>(84 cents per share 2Q'03 vs. 97 cents per share 2Q'02 operating)</i>	(21)	(13)
<b><i>Dominion Energy</i></b> <i>(56 cents per share 2Q'03 vs. 67 cents per share 2Q'02)</i>		
Customer growth	3	3
Weather	(10)	(10)
Allocation of Virginia Power base revenue	(4)	(4)
Corporate hedges	(2)	(2)
Millstone	3	3
Other including share dilution	<u>(1)</u>	<u>(1)</u>
Dominion Energy Total	(11)	(11)
<b><i>Dominion Delivery</i></b> <i>(17 cents per share 2Q'03 vs. 19 cents per share 2Q'02)</i>		
Customer growth	1	1
Weather - electric	(4)	(4)
Weather - gas	(1)	(1)
Allocation of Virginia Power base revenue	4	4
Other including share dilution	<u>(2)</u>	<u>(2)</u>
Dominion Delivery Total	(2)	(2)
<b><i>Dominion E&amp;P</i></b> <i>(30 cents per share 2Q'03 vs. 33 cents per share 2Q'02)</i>		
Average realized prices	15	15
Production	(1)	(1)
DD&A Rate	(3)	(3)
O&M expense	(4)	(4)
Production tax credits (Section 29)	(3)	(3)
Other income	(3)	(3)
Share dilution	<u>(4)</u>	<u>(4)</u>
Dominion E&P Total	(3)	(3)
<b><i>Corporate, Dominion Capital &amp; Other</i></b> <i>(-27 cents per share 2Q'03 vs. -22 cents per share 2Q'02 reported)</i> <i>(-19 cents per share 2Q'03 vs. -22 cents per share 2Q'02 operating)</i>		
Dominion Capital	(2)	(2)
Expenses and share dilution	5	<u>5</u>
Impairment of assets held for sale	<u>(8)</u>	
Corporate, Dominion Capital & Other Total	(5)	3